

**HOMES FOR SCOTLAND AWARDS 2019  
JUDGING MATRIX**

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**PLEASE ADD COMMENTS BELOW AND SCORE EACH SECTION OUT OF 5**

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CATEGORY	HOME BUILDER OF THE YEAR	
PROJECT		
JUDGING CRITERIA	COMMENTS	SCORE
Company ethos and approach	Including how this flows through the organisation	5
Health and safety	Including latest key performance indicators	5
Customers	Including latest satisfaction key performance indicators and comparisons with previous two years, handover process etc	5
Human resources	Including details of number of staff, satisfaction/retention levels, training and development programmes, succession planning and flexible working/internal promotion policies etc	5
Product	Approach to design and policy environment, innovation and introduction of new products etc	5

<b>Quality</b>	<b>Including key performance indicators and measures in place to manage</b>	<b>5</b>
<b>Site-specific</b>	<b>Including number of complaints and how these were dealt with, planning ethos, community engagement, being a good neighbour, overview of sales performance and profitability, build programme, percentage of on-time completions, in-place monitoring systems with respect to entry dates, how often such systems are assessed, action taken to improve on-time delivery, particular site challenges and how these were overcome</b>	<b>5</b>
<b>Commitment</b>	<b>Including number of sites started/completed over last year, number of sites under contract, investment and growth ambitions</b>	<b>5</b>
<b>Other comments</b>		
<b>TOTAL SCORE (OUT OF 40)</b>		